

## Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 EB-11 SCI-06 NSF-04 AEC-11 CIAE-00

INR-10 NSAE-00 RSC-01 SAJ-01 PA-04 PRS-01 USIA-15

OMB-01 TRSE-00 DRC-01 /092 W  
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R 071129Z JUN 74

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 9566

INFO USDOC WASHDC

C O N F I D E N T I A L MOSCOW 8654

E.O. 11652: GDS

TAGS: ETRD UR US

SUBJ: CONTROL DATA CORPORATION PROJECTS IN USSR

REF: MOSCOW 0912

1. DURING COURTESY CALL ON AMB JUNE 6, CDC EXECUTIVE VICE PRESIDENT ROBERT D. SCHMIDT PROVIDED GENERAL RUN DOWN ON FIRM'S PLANS FOR IMPLEMENTATION OF 1973 SCIENTIFIC/TECHNICAL COOPERATION AGREEMENT WITH STATE COMMITTEE. WHILE CDC IS SEEKING TO UTILIZE S&T AGREEMENT AS MEANS OF STIMULATING COMPUTER SALES OPPORTUNITIES IN USSR, SCHMIDT NOTED THAT HIS CURRENT TRIP IS INTENDED TO FIX SPECIFIC PROJECTS FOR JOINT STUDY BY CDC AND SOVIET TECHNICIANS. NINETEEN-MAN COMPANY DELEGATION ACCOMPANYING SCHMIDT IS MEETING LOCAL COUNTERPARTS THIS WEEK, USING CDC-SOVIET PROTOCOL OF INTENT SIGNED INF FEBRUARY AS GENERAL AGENDA.

2. IN ORDER OF PRIORITY, PROTOCOL CALLS FOR EXAMINATION FO FEASIBILITY OF (1) JOINT DEVELOPMENT OF 50-100 MILLION INSTRUCTION PER SECOND COMPUTER, (2) COMPANY PARTICIPATION IN MANUFACTURING PLANT FOR 100 MEGABYTE DISC PACKS, (3) COMPANY ROLE "IN COMPETITION WITH OTHER FORMS" IN LINE-PRINTER MANUFACTURING PLANT, AND (4) PARTICIPATION "IN COMPETITION WITH OTHER FIRMS" IN CREATING  
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PLANT TO BUILD COMPUTER PERIPHERALS.

3. SCHMIDT RECOGNIZED THAT USG TAKES DOUBTFUL VIEW OF CDC ACTIVITY IN EXOTING POSSIBILITY OF AGREEMENTS ON THESE PROPOSALS. COMPANY ALSO UNDERSTANDS THAT IT MAY RISK AWAKENING SOVIET APPETITES FOR DEALS WHICH IT WILL BE NEITHER WILLING NOR ABLE TO COONSUMMATE. IN CDC'S VIEW, THESE RISKS ARE MORE THAN BALANCED BY OPPORTUNITIES TO OBTAIN THE RESULTS OF SOVIET RESEARCH IN SUCH AREAS AS ASSOCIATIVE MEMORY AND SCHMIDT COMMENTED THAT SOVIETS MAY WELL HAVE DEVELOPED ALGORITHMS NECESSARY TO BUILD CORRESPONDING DATA BANKS. HE SEES POTENTIAL SCOPE OF WORK UNDER TERMS OF PROTICOL AS WORTH ABOUT DOLS 130 MILLION TO COMPANY (DOLS 70 MILLION OF THIS REPRESENTS TECHNOLOGY, THE REMAINDER IS EQUIPMENT).  
STOESSEL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SCIENTIFIC COOPERATION, AGREEMENTS, EXPORT LICENSES, COMPUTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** smithrj  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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